

LET'S TALK

Real Estate

with Beatrice Bloom



A STRATEGIC TIME TO BUY

With all the news reports about the real estate market slow down, home buyers want to wait until they are certain that the market has reached the bottom before they buy, so they can get the best deal. This might not be the best strategy, here's why:

First, it is nearly impossible to accurately predict the real estate markets ups and downs. According to several analysts, prices generally are now at or near the bottom of the cycle. In some areas the market is already coming back and seeing a gradual increase in values.

The larger selection of homes that are listed these days makes it easier for you to find your ideal home in the right location. Once the slump is over, that selection will dwindle.

With so many properties on the market, sellers are willing to negotiate price and terms and even offer incentives. This is the best way to make a deal rather than waiting for home prices to drop significantly.

***Whether you're ready to Plant & Buy, Bloom & Change
or Grow & Sell, Contact Beatrice Bloom first!***



350 Nassau Street, Princeton, NJ 08540

Office: 609-921-1900 x 125 info@BeatriceBloom.com

Cell phone: 609-577-2989 www.BeatriceBloom.com

